



Previsant Payment Integrity

Market Drivers

Need and Opportunity



- Payment integrity estimated at 7.46%, or ~ **\$31B in excess charges claims cost annually**
 - *Calc potential value – claims paid*.0746*
 - *Ex. 150M on a 2B block*
- Medicare’s approval of a claim does not mean they paid
- Current methods for discovery can be **labor intensive, reactive, not scalable**
- Opportunity to drive **huge savings** via re-imagined processes and AI technology

Previsant Solution Headlines



- **AI Innovation:** Decades of hands-on FWA discovery encapsulated in unique and adaptable AI models and accelerators
- **Process Innovation:** Process frameworks drive actionability from discovery through recovery
- **People Innovation:** Our focus in training the organization on model and process use ensures sustainable value
- **Technology Innovation:** Leverages powerful Open Source technology (in a safe way) to limit tech investment

Previsant Protection: Solution Overview

What is it	An AI-powered, SME-enabled payment integrity program that detects and prevents improper payments both before and after adjudication basis
Input	<ul style="list-style-type: none">• Pre / Post adjudicated claims data• Customer demographics• External data (e.g., NPI, list of excluded entities, coverage determinations)
Process	<ul style="list-style-type: none">• Data standardization, integration, cleansing, feature engineering• Advanced Analytics / Discriminative ML / Large Language Models / GenAI• Tailored action targeting what / why / how
Output	<ul style="list-style-type: none">• Fraud: Prioritized list of leads (i.e., risk ranked list of providers & claims)• Waste/Abuse: Scalable payment integrity code (i.e., python code to detect coding errors)

Engagement Model

A Holistic, configurable approach, from Vision to Implementation to Sustainable Value



1. Rapid Value

Activities:

- Deploy “stem the tide” immediate rules & process fixes, from Previsant knowledge base
- Assess environment readiness across data, security & processes
- Execute exploratory analysis to create a proof of value and business case

Duration: 3-4 weeks

Resources: Solution architect, Business solution Analyst/designer



2. Scale the Solution

Activities:

- Upgrade & scale quick-fix
- Train ML model with label data
- Deploy model on-prem/AAS
- Continue to retrain model based on new data
- Implement process & governance

Duration: 6-8 weeks

Resources: Solution architect, Business solution Analyst/designer, data scientist



3. Iterate & Maximize

Activities:

- Train and enable business teams on best practices (future Proofing)
- Track business outcome & value realization
- Monitor & refine AI/ML model
- Provide on-going consulting, knowledge transfer & support

Duration: on-going

Resources: Solution architect, Business solution Analyst/designer, data scientist



Janna Hart
Founding Partner
janna.hart@previsant.com

Satya Sachdeva
Founding Partner
satya.sachdeva@previsant.com

Brian Ng
Founding Partner
brian.ng@previsant.com

Doug Ramsey
CEO and Founder
doug.ramsey@previsant.com